

Name: _____ Date: _____

Shark Tank Persuasion: Pitching with 8th Grade Public Speaking Savvy

Your students step into the spotlight to analyze rhetorical appeals and stage presence, moving from nervous jitters to boardroom-ready delivery techniques.

1. A speaker begins their presentation by sharing a startling statistic about ocean pollution to grab the audience's attention. Which part of the speech structure is this?

- A. The thesis statement
- B. The attention-getter
- C. The transition
- D. The call to action

2. In a persuasive speech, a student cites a Harvard professor to support their claim. Which of Aristotle's rhetorical appeals are they primarily using?

- A. Pathos
- B. Logos
- C. Ethos
- D. Kairos

3. Which of the following best describes the 'extemporaneous' style of speaking often required in advanced classroom presentations?

- A. Reading a speech word-for-word from a written script.
- B. Reciting a fully memorized speech without any notes.
- C. Speaking spontaneously without any prior preparation.
- D. Speaking from a prepared outline or notes with a conversational tone.

4. During a presentation, a speaker uses hand gestures to emphasize key points and moves purposefully across the stage. This is an example of which delivery skill?

- A. Vocal variety
- B. Non-verbal communication
- C. Enunciation
- D. Articulation

5. What is the primary purpose of a 'call to action' at the end of a persuasive presentation?

- A. To summarize the three main points of the speech.
- B. To provide the audience with a specific task or change in behavior.
- C. To introduce new evidence that was not mentioned in the body.
- D. To thank the audience for their time and leave the stage.